#### WASHINGTON STATE DEPARTMENT OF REVENUE



### FOR IMMEDIATE RELEASE

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## Taxable Retail Sales Rise 0.5 Percent Between 2001 and 2002

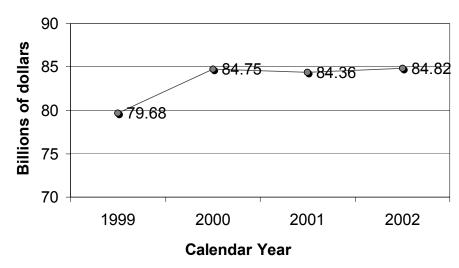
**OLYMPIA, Wash., June 12, 2003**— Taxable retail sales reported by Washington businesses in 2002 were 0.5 percent higher than in 2001, according to an Annual Business Review issued today by the Department of Revenue.

Sales totaled \$84.8 billion in calendar year 2002, compared to \$84.4 billion reported in 2001. While 2002 showed a slight gain over 2001, the 2002 numbers were only 0.08 percent higher than 2000 sales, so sales were essentially flat when measured over a two-year period.

Retail trade was up 3.5 percent to \$44.4 billion between 2001 and 2002. Retail trade is a subset of all sales that tracks activity at retail outlets only and excludes such volatile sectors as contracting.

In King County, overall taxable retail sales were down 2.7 percent but retail trade was up 0.6 percent. Snohomish

# **Statewide Taxable Retail Sales**



County showed a 0.1 percent gain overall and 2.6 percent gain in retail trade. Pierce County was up 3.5 percent overall and 7.5 percent in retail trade. In Eastern Washington, Spokane was down 0.9 percent overall but up 4 percent in retail trade.

Among cities, Seattle was down 2.7 percent overall but up 0.5 percent in retail trade. Everett was off 3.4 percent and 0.6 percent, respectively, while Tacoma was down 1.5 percent overall but up 4.6 percent in retail trade. In Eastern Washington, Spokane was down 1.5 percent and up 3.2 percent, respectively.

Results for all counties and cities, including breakdowns of sales by industry sector, are available online at <a href="http://dor.wa.gov">http://dor.wa.gov</a>. Go to the quarterly business review area in the statistical reports section, <a href="http://dor.wa.gov/content/Statistical\_Reports/stats\_qbr.asp">http://dor.wa.gov/content/Statistical\_Reports/stats\_qbr.asp</a>. Viewers also can use the "create quarterly business reviews" function at

http://dor.wa.gov/content/Statistical\_Reports/qbrSearch/stats\_QBRData.asp to get details on any incorporated city. Users can compare industry-level data by creating separate tables for 2002, 2001 or any other period.

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Editors Note: Receive Department of Revenue news releases by email. Go to <a href="http://dor.wa.gov/Content/Contact/email/con\_email\_listserv\_app.asp?listtype=news">http://dor.wa.gov/Content/Contact/email/con\_email\_listserv\_app.asp?listtype=news</a> to sign up, or visit <a href="http://dor.wa.gov">http://dor.wa.gov</a> and follow the links.

### **TAXABLE RETAIL SALES BY COUNTY**

All Taxable Retail Sales\*

Retail Trade Only\*\*

(\$000) add three digits to all figures

_	Calendar 2001	Calendar 2002	Change	Calendar 2001	Calendar 2002	Change
Adams	\$163,036	\$145,165	-11.0%	\$55,682	\$62,777	12.7%
Asotin	147,262	139,432	-5.3%	89,415	88,697	-0.8%
Benton	1,801,558	1,916,805	6.4%	1,033,683	1,130,037	9.3%
Chelan	976,696	1,037,206	6.2%	504,834	520,638	3.1%
Clallam	686,016	703,454	2.5%	384,940	401,572	4.3%
Clark	3,375,916	3,490,221	3.4%	1,650,678	1,746,563	5.8%
Columbia	25,121	24,467	-2.6%	9,153	9,169	0.2%
Cowlitz	1,050,004	1,134,153	8.0%	572,027	587,468	2.7%
Douglas	267,627	307,630	14.9%	158,375	188,391	19.0%
Ferry	33,398	28,645	-14.2%	12,168	12,059	-0.9%
Franklin	651,109	684,352	5.1%	284,594	306,107	7.6%
Garfield	16,173	13,703	-15.3%	5,577	5,131	-8.0%
Grant	772,135	727,045	-5.8%	347,071	354,673	2.2%
Grays Harbor	653,929	809,236	23.7%	360,350	374,702	4.0%
Island	550,526	589,751	7.1%	252,136	281,333	11.6%
Jefferson	268,674	270,875	0.8%	111,735	119,281	6.8%
King	35,772,850	34,791,128	-2.7%	16,593,487	16,686,678	0.6%
Kitsap	2,492,858	2,601,462	4.4%	1,571,702	1,678,124	6.8%
Kittitas	387,724	411,536	6.1%	194,225	205,704	5.9%
Klickitat	262,261	154,515	-41.1%	36,244	37,533	3.6%
Lewis	952,037	1,044,736	9.7%	443,570	444,757	0.3%
Lincoln	64,067	61,534	-4.0%	23,124	22,750	-1.6%
Mason	338,627	366,674	8.3%	183,907	186,246	1.3%
Okanagan	313,370	315,370	0.6%	165,315	169,829	2.7%
Pacific	138,796	142,706	2.8%	63,948	65,184	1.9%
Pend Oreille	49,459	51,613	4.4%	21,118	22,920	8.5%
Pierce	8,553,624	8,849,045	3.5%	4,777,073	5,135,109	7.5%
San Juan	275,845	280,145	1.6%	86,117	90,889	5.5%
Skagit	1,758,955	1,783,818	1.4%	1,087,548	1,140,813	4.9%
Skamania	60,499	59,114	-2.3%	11,430	11,082	-3.0%
Snohomish	7,858,877	7,862,994	0.1%	4,420,280	4,534,519	2.6%
Spokane	5,620,053	5,572,173	-0.9%	3,094,584	3,217,818	4.0%
Stevens	232,894	249,172	7.0%	124,126	126,611	2.0%
Thurston	2,665,274	2,931,013	10.0%	1,498,032	1,622,347	8.3%
Wahkiakum	19,131	16,580	-13.3%	5,543	5,146	-7.2%
Walla Walla	540,124	518,987	-3.9%	249,872	250,751	0.4%
Whatcom	2,112,073	2,234,345	5.8%	1,168,551	1,237,207	5.9%
Whitman	326,313	316,245	-3.1%	136,337	140,808	3.3%
Yakima	2,122,049	2,178,921	2.7%	1,158,792	1,213,069	4.7%
TOTALS	\$84,356,942	\$84,815,967	0.5%	\$ 42,947,344	\$ 44,434,493	3.5%

<sup>\*</sup>All taxable retail sales includes retailing, services, contracting (construction), manufacturing, transportation, communications, utilities, wholesaling, finance, insurance, real estate and others. Sales taxes from contracting can be highly volatile.

<sup>\*\*</sup>Retail Trade includes taxable sales of building materials and hardware, general merchandise, food, auto dealers, apparel, furnishings, eating/drinking places, and miscellaneous retail stores. This figure better represents consumer purchases.

### TAXABLE RETAIL SALES BY SELECTED CITIES

All Taxable Retail Sales\*

Retail Trade Only\*\*

(\$000) add three digits to all figures

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	Calendar 2001	Calendar 2002	Change	Calendar 2001	Calendar 2002	Change	
Aberdeen	\$327,553	\$347,253	6.0%	\$232,721	\$237,257	1.9%	
Auburn	1,374,748	1,386,968	0.9%	780,728	745,522	-4.5%	
Bellevue	4,217,494	4,074,500	-3.4%	2,304,494	2,296,701	-0.3%	
Bellingham	1,458,981	1,549,045	6.2%	896,092	957,156	6.8%	
Bremerton	575,710	637,480	10.7%	378,301	425,548	12.5%	
Camas	133,270	137,995	3.5%	37,962	40,776	7.4%	
Centralia	241,818	231,935	-4.1%	139,291	138,801	-0.4%	
Chehalis	275,948	291,142	5.5%	195,542	201,039	2.8%	
Colville	132,191	134,228	1.5%	88,857	89,321	0.5%	
Des Moines	176,647	156,162	-11.6%	88,901	88,186	-0.8%	
Edmonds	473,866	465,606	-1.7%	290,562	286,803	-1.3%	
Ellensburg	259,925	266,700	2.6%	144,876	154,588	6.7%	
Everett	2,128,455	2,056,722	-3.4%	1,163,963	1,157,356	-0.6%	
Federal Way	1,178,900	1,198,942	1.7%	772,357	773,484	0.1%	
Fife	547,724	582,661	6.4%	331,991	372,531	12.2%	
Issaquah	997,003	986,169	-1.1%	582,855	625,508	7.3%	
Kelso	193,765	204,422	5.5%	125,866	123,292	-2.0%	
Kennewick	1,080,899	1,152,579	6.6%	727,159	773,029	6.3%	
Kent	2,195,417	2,099,572	-4.4%	826,570	865,507	4.7%	
Kirkland	1,306,652	1,254,747	-4.0%	739,175	749,684	1.4%	
Lacey	495,040	581,149	17.4%	293,409	328,636	12.0%	
-	590,042	680,827	15.4%	343,221	358,049	4.3%	
Lyppygod	1,719,624	1,678,371	-2.4%	1,219,123	1,231,891	1.0%	
Lynnwood							
Marysville	394,207	396,053	0.5%	221,543	220,827	-0.3%	
Mercer Island	272,958	240,092	-12.0%	51,283	53,422	4.2%	
Moses Lake	383,675	367,844	-4.1%	222,072	212,557	-4.3%	
Mount Vernon	435,072	470,204	8.1%	290,907	310,972	6.9%	
Mountlake Terrace	155,726	129,345	-16.9%	58,373	57,581	-1.4%	
Oak Harbor	241,722	266,684	10.3%	157,206	166,045	5.6%	
Olympia	1,430,523	1,489,039	4.1%	876,246	938,116	7.1%	
Omak	97,478	104,142	6.8%	73,158	75,705	3.5%	
Pasco	582,223	617,575	6.1%	272,518	293,604	7.7%	
Port Angeles	253,159	260,005	2.7%	140,558	143,288	1.9%	
Port Townsend	140,292	139,432	-0.6%	70,508	69,650	-1.2%	
Pullman	230,097	224,620	-2.4%	107,230	112,219	4.7%	
Puyallup	1,323,985	1,408,434	6.4%	1,002,421	1,056,186	5.4%	
Redmond	1,708,255	1,595,224	-6.6%	689,167	704,325	2.2%	
Renton	1,697,418	1,677,825	-1.2%	958,423	950,647	-0.8%	
Richland	530,449	578,884	9.1%	244,629	295,116	20.6%	
SeaTac	810,434	877,378	8.3%	149,655	132,429	-11.5%	
Seattle	13,024,765	12,676,311	-2.7%	5,311,353	5,338,478	0.5%	
Shelton	159,647	171,563	7.5%	104,891	105,971	1.0%	
Spokane	3,140,783	3,093,333	-1.5%	1,677,313	1,731,401	3.2%	
Sunnyside	201,355	207,043	2.8%	128,909	128,142	-0.6%	
Tacoma	3,527,642	3,475,274	-1.5%	1,925,549	2,014,887	4.6%	
Tukwila	1,858,361	1,698,267	-8.6%	1,179,778	1,165,195	-1.2%	
Vancouver	1,926,259	1,924,333	-0.1%	1,003,016	1,033,242	3.0%	
Walla Walla	411,966	390,616	-5.2%	208,318	206,150	-1.0%	
Wenatchee	569,592	591,039	3.8%	333,762	341,648	2.4%	
Yakima	1,176,023	1,205,189	2.5%	665,136	694,430	4.4%	
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